



**invento**

CAPITAL PARTNERS

# INVENTO

## Capital Partners

### Support for every stage of the innovation journey

*INVENTO provides acceleration support services for startups, collaborates on business initiatives, and improves regional access to risk capital. With extensive experience in building innovation ecosystems throughout years of operation, INVENTO team became recognized as a group of experienced professionals that closely work with industry, tech-based companies, and business support organizations as well as regional and local authorities.*

## Ecosystem Building

- *Policy framework development*
- *Tech infrastructure projects design*
- *Sustainability model creation*
- *Innovation programs development*
- *Capacity development of BSOs*

*INVENTO team with more than 60 years of experience created networks, programmes and projects that improved the innovation ecosystem, but also encouraged and helped entrepreneurs to start implementing their innovative projects.*

- Innovation Programs Development and Implementation* — **2007**
- Established the Science & Technology Project and secured a loan from the World Bank in the amount of 20MEUR;* — **2007- 2014**
- Establishment of EEN -European Enterprise Network and BSO - Business Support Organization Network in Croatia* — **2008 >**
- 10 innovative platforms developed: incubators, science and technology parks* — **2008 >**
- BIOCentre - bioscience technology transfer and incubation facility, approved by DG REGIO;* — **Opened in 2015**
- Technology Park Zagreb –incubator for high technologies in Croatia, approved by Ministry of entrepreneurship;* — **Opened in 2017**
- Established cooperation with European Institute of Innovation & Technology: EIT InnoEnergy, EIT Jumpstarter and EIT UrbanMobility* — **2016**
- Angel Co-Investment Fund* — **2020**
- INVENTO Accelerator* — **2022**
- Deep Tech Matching and Funding Programs* — **2022**

# Fostering Innovation

*INVENTO provides innovation support services for students, start-ups and entrepreneurs who collaborate on business initiatives and improve regional access to venture capital.*



**HACKATHONS**



**BOOTCAMPS**



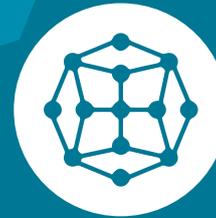
**PRE-ACCELERATION  
PROGRAMS**



**DEMO DAYS**



**BUSINESS DEVELOPMENT**



**MEETUP**

# Fascinating things have been done by our team made up of professionals!

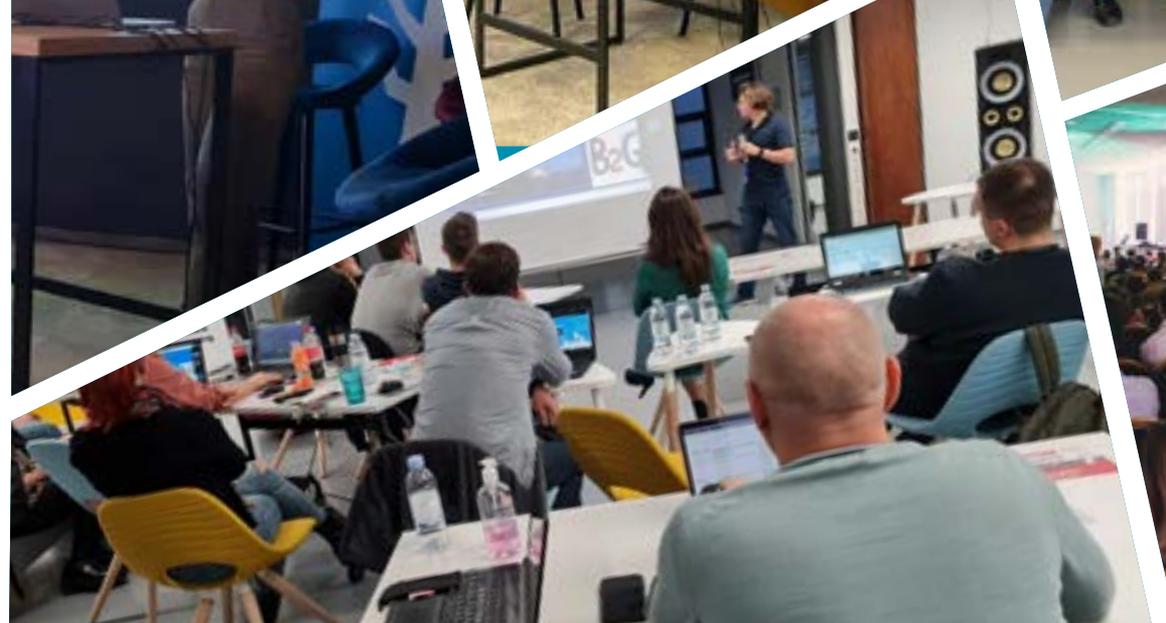
- *1500 innovative projects identified in different stages (2006-2022)*
- *Pre-acceleration Programs implemented (PoC, PRIMER, Energy +, EIT Jumpstarter)*
- *Seed capital for innovation commercialization (RAZUM, IRCRO, ACIF CEConn)*
- *Mentoring Programs conducted (Startup Factory, InNow)*
- *200 investments in innovative projects at different stage from pre-seed to VC*

**25**  
TRAININGS

**15**  
DEMO DAYS

**40**  
MATCHMAKING  
EVENTS





# Business Development

*INVENTO closely collaborates with business and technology experts that have knowledge and capacities to enable innovators, students and businesses to deal with industry challenges and to accelerate innovative projects from the early stages, through scale-up to international expansion.*

- *Evaluation process management*
- *Investment cycle facilitation*
- *Foreign market strategy creation*
- *Building strategic partnerships*
- *Access to capital*

**All this is possible with  
a wide network of 40+  
experienced technology  
and business experts.**

**We all have the same goal  
of helping entrepreneurs in  
all stages of development.**

# Technology experts



**Vedran Bilas - PhD, Electronic Systems and Information Processing expert professor at the Faculty of Electrical Engineering and Computing**



**Tomislav Capuder, PhD Electrical Engineering, Associate Professor at University of Zagreb/Sveučilište u Zagrebu , R&D expert for energy&mobility**



**Mario Panjičko - PhD, Chemical engineering/environmental engineering expert; CEO of Sustainable Technologies Development Centre**



**Kristijan Horvat - PhD, Expert in R&D&I and project management in the field of renewable energy sources**



**Nina Antičić PhD, MBA  
Nina Antičić, RIT Croatia, Faculty**



**Dražen Lončar - Professor at Faculty of Mechanical Engineering and Naval Architecture**

# Business experts



**Urska Jež** - serial entrepreneur with degree in Mechanical Engineering, co-founder of ABC Accelerator for startups



**Nenad Buljan** - Business development expert with broad managerial experience in different industries



**Mate Knezović** - Sales and finance expert with a MBA in Accounting and Finance, COO in AGRIVI, world AgTech company



**Luka Abrus**-co-founder of tech company Five, with award-winning digital products and a 200 people team



**Jakov Mamić** - partner at MAMIĆ GRGIĆ VINTER Attorneys at LAW LLC.



**Mladen Vukmir** - Patent and Trademark Agent, Attorney at Law, Vukmir and Associates

# Investments & business acceleration experts



**Marija Jerkić - Managing Director of Investment Department at Croatian Bank for Reconstruction and Development (HBOR)**



**Nenad Bakić - Serial Entrepreneur and Investor**



**Damir Sabol - Serial entrepreneur and Investor**



**Boris Golob - Business modelling expert; Director of Science and Technology park Rijeka**



**Vedran Blagus - Principal at South Central Ventures, VC Fund**



**Stevica Kuharski - Principal at Fil Rouge Capital, VC Fund**

# Mentors & Coaches



**Vedran Đidara** - IPR expert; with extensive experience in development of collaborative R&D projects



**Peter Bruner** - Pitch coach; serial entrepreneur, awarded as the Best of VC Pitch



**Andrej Hanzir** - award winning project manager, leader of LEAP Summit with more than 80 stakeholders and over 3.500 conference participants



**Bojan Bajić** - Project development expert; with extensive experience in development of complex R&D projects such as centres of excellence and centres of competence



**Matija Srbić** - idea generation; manager of FER's student startup incubator SPOCK



**Sabina Đuvelek** - PhD, psychologist and an expert in coaching, Head of Network of Coaching at Petrol - largest Slovenian energy company

# INVENTO IN ACTION

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- *growing network of collaborative partnerships (3 EU projects total value 4,9 MEUR 2019-2022)*
- *boosting regional innovation ecosystems in collaboration with 20+ international partners*
- *establishment of public private Co-investment Fund (CeConnector ACIF)*
- *development of supporting eco-systems (FIDES, FINNO, Energy+, InNow...)*
- *creation and implementation of innovation support programs (Serbia, Albania)*
- *supporting innovative projects in the area of urban mobility and with network of partners build connections with industry, researchers and entrepreneurs, businesses and markets across Europe (EIT Urban Mobility HUB Croatia)*

INVENTO

**1.000**

DIFFERENT INNOVATIVE  
PROJECTS

**50 MEUR**

CONTRACTED INVESTMENTS IN RESEARCH,  
DEVELOPMENT AND INNOVATION

**25 MEUR**

ATTRACTED FROM  
OTHER SOURCES

**20 MEUR**

WORLD BANK  
LOAN SECURED

**4.9 MEUR**

TOTAL VALUE OF PARTNERSHIP  
IN 3 EU PROJECTS

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# INNOVATION PROGRAMs

## DEVELOPMENT AND IMPLEMENTATION

	UNIVERSITIES RESEARCH INSTITUTES	TECHNOLOGY TRANSFER OFFICES	INCUBATION SERVICE PROVIDERS START-UP/SME's	MARKET
Fostering Innovation	POC - Proof of Concept		RAZUM – Seed Investment	
	IRCRO - Colaboration Research and Commercialization			
	ENERGY+ Pre-acceleration		Angel Co-Investment Fund CEConnector	
	PRIMER – Pre-acceleration	INNOW - Matching		FIDES – IPR Support
	INVENTO ACCELERATOR			
Innovation Ecosystem Building	Business Support Organisations Networks - EEN, BOND			
				ZICER - incubator
	BIOCentar – Technology Transfer and Incubator			
				FINNO
				FIDIBE
Business Development	Science and Technology Project – STP			
	S3 Thematic Innovation Council, EC DG Research and Industry			
	EIT InnoEnergy HUB			
	EIT Urban Mobility HUB			
				B Light Grant Shema
Co-founder Match Programme Dive		EIT Jumpstarter		

**VISION:** Invento as a catalyst of the innovation ecosystem, enables the commercialization of innovations.

**MISSION:** Inclusion of local and international stakeholders with the aim of providing knowledge and access to finance for innovative companies.



# Partner Network

Strong group of partners with:

- *Balanced mix of companies, research, university and business intermediaries*
- *Strong relationships among governments, industry regulators, and local and international professional associations*
- *Specialization in fostering innovation*
- *Investment experience across global and local markets*





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CAPITAL PARTNERS

**Get in touch!**

**Invento Capital Partners**

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**Bridging the gap!**

**[www.inventocapitalpartners.eu](http://www.inventocapitalpartners.eu)**